



YARE

YACHTING AFTERSALES & REFIT
EXPERIENCE



18TH - 20TH MARCH 2020

VIAREGGIO / TUSCANY

The only Captains and Superyacht Industry networking event

NAVIGO



THE YARE EXPERIENCE

YARE, at its **10th edition**, is the most exclusive international event dedicated to the Superyacht sector and focuses on refitting and aftersales services. Located in one of the most important nautical districts in the world, YARE joins together Companies as shipyards, marinas, services and suppliers with Captains, contributing to the success of business through networking key players of the Superyacht Industry. It is organised by NAVIGO, the largest European centre for innovation and development for the Nautical Industry.



BUSINESS

YARE is a unique opportunity for companies to meet Captains and Chief Engineers thanks to the informal and effective meetings of *B2C Meet the Captains* programme.



LEARNING

YARE offers an updated overview on the Superyacht Industry through forums, debates and workshops, presented and managed by qualified experts from all over the world.



NETWORKING

YARE is an exclusive international event for Companies, shipyards and Captains to meet each other and to develop their business.






SHARING

YARE plans meetings during which participants can share their opinions, discuss technical and management issues, while improving their relationships.



EXTRAORDINARY RESULTS

	 CAPTAINS	 COMPANIES & SPONSORS	 B2C MEETINGS
LAST 10 YEARS ED.	> 800	> 1.300	> 11.000
LAST 2019 ED.	<p>100 Representing 60 shipyards and 20 countries</p> <hr/> <p>By yacht length 38% 30-49 m 24% 24-29 m 22% 50-59 m 16% > 60 m</p> <hr/> <p>By yacht type 80% Motor 20% Sail</p> <hr/> <p>By yacht owner 68% Private 32% Commercial</p>	<p>100 Representing all Nautical Industry categories</p> <hr/> <p>From 53% World 47% Italy</p>	<p>1.771 Held during Meet the Captains programme</p>





PROGRAMME

	DAY 1	DAY 2	DAY 3
MORNING	CAPTAINS' ARRIVAL ●	INTERNATIONAL CAPTAINS' FORUM To provide expert insights into the current state of the superyacht market and to debate a wide range of subjects pertinent to senior superyacht crew via instructional seminars.	B2C MEET THE CAPTAINS To give Companies the chance to meet 100 international Captains and Chief Engineers and to introduce themselves in order to build relationships.
AFTERNOON	SUPERYACHT CREATIVE HUB To show district's excellence via guided tours and informal meetings. ●	B2C MEET THE CAPTAINS To give Companies the chance to meet 100 international Captains and Chief Engineers and to introduce themselves in order to build relationships. BUSINESS PITCH COMPETITION	WORKSHOPS To give Companies and Captains the chance to deepen specific topics such as new building and refit, legal service and tax, crew services, painting, interior and equipment, electrical systems and lighting, navigational and safety software, brokers, consortiums and associations. SUPERYACHT CAPTAINS' AWARDS NOMINATIONS
EVENING	WELCOME NIGHT ●	NETWORKING GALA DINNER	CAPTAINS' DINNER



COMPANIES ATTENDING 2019 EDITION

- Adriatic Service
- Aelia Assurances Group
- Agenzia Marittima De Felice
- Akzo Nobel Coatings
- Alexseal Yacht Coatings
- All Services
- Amico & Co.
- Amsterdam Your Superyacht Destination
- Astilleros De Mallorca
- Atlas Marine Systems
- Baglietto
- Bluewater Yachting
- Boening Italia
- Boero Yachtcoatings
- Bureau Veritas Italia
- Cabin Shop
- Cala Del Forte
- Cantiere Rossini - Lisa Group
- Capo D'Orlando Marina
- Castor Marine
- E3 Systems
- Exilator
- Express Bunker
- F.Ili Razeto e Casareto
- Fabbri Service
- Femo Bunker
- Fendertex
- Fincantieri
- Fr. Lürssen Werft & Co.
- Gianneschi Pumps and Blowers
- Gourmet Deliveries
- H&H Supplies and Services
- Hill Robinson Yacht Management
- Hug Engineering Italia
- Hull Vane Bv - Van Oossanen N.A.
- I.C. Yacht
- Icon Yachts
- Intellian
- Italia Super Yacht
- JMS Yachting
- Jotun Italia
- KVH Industries
- Lanka Marine
- List General Contractor
- Lloyd's Register Emea
- Luise Group
- Lusben
- LWT
- Marina D'Arechi
- Marina Di Loano
- Marina Port Tarraco
- Marine Nanotech
- Medaire & Tempus IC2
- Meridian 4G
- Metrica
- Monaco Marine
- NCA Refit
- North Sails
- Ocean Remote Support
- Omniaccess
- OneOcean Port Vell
- Orbis Yacht
- Overmarine Group
- Palumbo Superyachts Refit
- Pantaeinius
- Permare - Amer Yachts
- Pinmar
- Port of Amsterdam
- Porto di Pisa
- Porto Mirabello
- Porto Montenegro
- Protea
- Riela Yachts
- Rina
- Riviera Yachting Network
- Roaming Expert
- Rosetti Superyachts
- Rosemont Yacht Services & Management
- Sacomar Yacht Agency
- Sanlorenzo Cantieri Navali
- Sealogical Crew
- Seven Stars Marina & Shipyard
- Spirit of the Ocean
- TRS - Trieste Refitting System
- UCINA
- VBH
- Veleria San Giorgio
- Versilia Supply Service
- Vires
- Webasto Thermo & Comfort
- West Istanbul Marina
- WinterHaven
- Wooden Boats



COMPANIES ATTENDING 2019 EDITION

- World Yacht Service
- Wrede Consulting
- XV360 Optical Information Systems
- Yacht Pride
- Yacht Trade Center
- Yachtalia
- Zena Yacht Consultant di Carlo Pertini

CATEGORIES

- Accessories
- Air Conditioning & Refrigeration
- Associations
- Audio Video Systems
- Broker
- Classification Services & Flag Admin.
- Coating & Painting
- Clothing & Linen
- Electronics & Automation
- Hydraulic Systems
- Interior & Design
- Lighting
- Marinas
- Navigation Instruments
- New Building
- Project & Engineering
- Propulsion & Engines
- Refit, Repair & Maintenance Services
- Safety on Board
- Software
- Tax, Insurance & Legal Services
- Tender & Toys
- Thermal and Acoustic Treatment
- Yacht Agencies
- Yacht Chandler
- Yacht Management

REPRESENTED YACHT SELECTION

YARE



MALTESE FALCON

SY / 88 mt

ENIGMA

SY / 75 mt



WHEELS

MY / 75 mt

ST. DAVID

MY / 60 mt



REPRESENTED YACHT SELECTION

YARE



TALES
MY / 53,4 mt

JASALI II
SY / 53 mt



VELLMARI
MY / 47,5 mt



SCORPION
MY / 46 mt



CAPTAINS

YARE



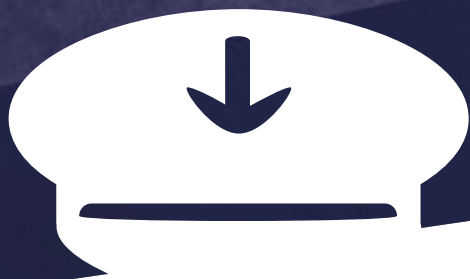
BE THE STAR OF THE 10TH EDITION OF YARE

We've chosen you among many Captains because we do think your experience can boost the quality of the meetings and of the events that we've planned for the 2020 edition. We're looking forward to meeting you.



REGISTER NOW ON [YARENETWORKING.COM](https://www.yarenetworking.com)





SHIPYARDS ATTENDING 2019 EDITION BY CAPTAINS REPRESENTATION

- AB Yachts
- Acico Yachts
- Ada Yacht Works
- Admiral Yachts
- Alfamarine
- Amels
- Amer Yachts
- Antago
- Arcadia
- Asiverken Sweden
- Astondoa
- Azimut | Benetti
- Bilgin Yachts
- Blohm & Voss
- Canados
- Cantiere delle Marche
- Cantiere Diano
- Cantieri di Pisa
- Cantieri Termoli
- Chantier de l'Estere
- CNL
- Codecasa
- Couach
- CRN
- Delta
- Enghel Shipyard
- Ferretti
- Fincantieri
- Fitzroy
- Great Lakes Engineering Works
- Hakvoort
- Hall, Russel & Co.
- Heesen
- Holland Yachtbau
- Inace
- ISA
- Italyacht
- Jongert
- Kaiserwerf
- Lürssen
- Magnum Marine
- Majesty
- Overmarine Group
- Marimturk
- MMGI
- Mondomarine
- Montecarlo Yachts
- Cantiere Navale Nicolini
- Oceanco
- Oviatt Marine
- Palumbo
- Perini Navi
- Pershing Yacht
- Proteksan Turquoise
- Riva
- Rizzardi Yachts
- Rossinavi
- San Lorenzo
- Shipworks Group
- Sunseeker
- Trinity
- Vitters Shipyards

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